

3M • Accuride Corporation • Affinia Group Inc.  
Airosol Company, Inc. • Aisin Seiki Co., Ltd.  
Akebono Brake Industry Co., Ltd. • Alliance  
Manufacturing, Inc. • Amalie Oil Company Inc.  
American Axle & Manufacturing • AP Exhaust  
Products Inc. • ArvinMeritor • Ashland Inc.  
ATK Vege North America • BBB Industries  
Beck/Arnley Worldparts Corp. • BP p.l.c  
Brembo S.P.A. • Bridgestone Corp.  
CARDONE Industries • Centric Parts  
Clare Automotive • Compagnie  
Generale des Etablissements Ichelin/The  
Michelin Group • Coni-Seal, Inc.  
Continental Corporation • Cooper  
Industries • Cooper Tire & Rubber Co.  
• Danaher Corp. • Delphi Corp.  
DENSO Corp. • DESC • Dorman  
Products, Inc. • Dow Automotive  
DuPont • East Penn Manufacturing  
Co. • Eastern Manufacturing Inc.  
Eaton Corp. • Equus Products, Inc.  
Exide Technologies • ExxonMobil  
• Federal-Mogul Corp. • Ferwick  
Automotive Products, Ltd. • Ford  
Motor Co. • Freudenberg-NOK  
General Cable Corp. • General  
Motors North America (GMNA)  
Gentex Corp. • Gold Eagle Co.  
Goodyear Tire & Rubber Co.  
Grote Industries • Hastings  
Manufacturing Co., LLC • Holley  
Performance Group • Honeywell  
Illinois Tool Works • Johnson  
Controls • KYB Corporation  
Littelfuse, Inc. • Magna  
International Inc. • MAHLE  
Mark IV Industries • Melling Tool  
Co., Inc. • Mid America  
Motorworks • Morse Automotive  
Corp. • Motorcar Parts of  
America, Inc. • NGK Spark Plug  
Co., Ltd. • Numatech Industries Inc.  
• Peterson Manufacturing •  
Petoskey Plastics • Pirelli Tyre  
PPG Industries • Proliance  
International, Inc. • Remy  
International, Inc., Robert Bosch  
GmbH • ROL Manufacturing • Shell  
Oil Products US • SKF • Snap-On  
Corp. • Spectra Premium Industries,  
Inc. • SPX Corp. • Standard Motor  
Products, Inc. • Stant Manufacturing  
Technical Chemical Co. • Tenneco Inc.  
The Lubrizol Corporation • The Penray  
Companies, Inc. • The Sherwin-Williams  
Co. • The Timken Corp. • TI Automotive  
Tomkins • Trico Products Corporation  
TRW Automotive • Turtle Wax, Inc.  
TYC/Genera Corp. • United Components, Inc.  
Uriman Inc. • USA Industries Inc. • Valeo SA  
Visteon Corp. • Walker Products, Inc. • Warren  
Distribution Inc. • ZF Friedrichshafen AG



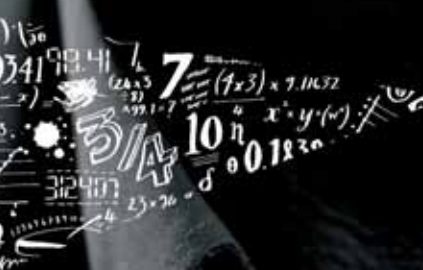
**Automotive Aftermarket  
Suppliers Association**

Leadership in the Global Automotive Aftermarket

# TOP 100 AUTOMOTIVE AFTERMARKET SUPPLIERS 2008

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LEADERSHIP IN THE GLOBAL AUTOMOTIVE AFTERMARKET

## From Your Association

The Automotive Aftermarket Suppliers Association (AASA) is proud to once again present the Top 100 Automotive Aftermarket Suppliers list. This publication is just one of the many benefits AASA provides to its membership each year. Since we began publishing this annual report in 2003, the Top Aftermarket Suppliers list has become a sought-after resource for those working both inside and outside the aftermarket.

Produced annually in conjunction with Babcox Publications, the AASA Top Aftermarket Suppliers list is sponsored again this year by Ernst & Young. We sincerely thank both of our partners for their support of this important annual project.

On the following pages you will find current, comprehensive data on the biggest players in the North American Aftermarket Supplier Industry. The following 100 companies help to create an aftermarket industry valued at approximately \$255 billion. One of the most significant contributors to our nation's economy, the motor vehicle supplier industry provides more than 4.5 million jobs and is instrumental in producing the roughly 12.5 million vehicles made in the U.S. each year.

AASA is only too aware of the challenges facing the aftermarket industry today such as global competition, rising cost of raw materials, shrinking margins, supply chain pressures and increasing health care costs.

These challenges are best faced by a unified voice in the industry and AASA is the only trade association that exclusively represents the interests of the North American automotive aftermarket supplier. AASA is taking the lead to ensure that the business challenges of the global market are overcome and the North American aftermarket supplier base remains strong and robust.

The 2008 AASA Top Automotive Aftermarket Suppliers list is just one of the many critical and informative resources AASA provides to the aftermarket industry. AASA serves as an industry change agent and continually produces events, publications and services that will have a lasting positive impact on our membership.

We encourage you to share this publication with your colleagues and peers. For more information or to obtain additional copies of this and any other AASA publication, please visit our Web site [www.aftermarketsuppliers.org](http://www.aftermarketsuppliers.org) or call 919-406-8844 for your association headquarters.



Steve Handschuh  
President and  
COO, AASA



Dennis Welvaert  
Chairman, AASA  
President, North  
American Automotive  
Aftermarket Division,  
Mark IV Industries

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## KEY

(e) = AASA estimate

\* = Sales figures reflect sales to other markets such as agriculture, marine and SPO

^ = 2006 sales figures



= Identifies AASA members

Ranking for the top 83 companies included in this year's list is not influenced by membership in AASA or any other MEMA market segments, nor is it influenced by advertising in any Babcox publication. Some numbers have been rounded to maintain consistency. In addition, in some cases AASA determined the numbers that are marked as estimates. The 17 companies included in the separate alphabetical list are required to be AASA members.

To participate in the 2009 AASA Top Automotive Aftermarket Suppliers List, contact: Theresa Spera at 919-549-4800 ext. 897 or via email: [tspera@mema.org](mailto:tspera@mema.org).

## Introduction

As one of the most mature industries contributing to the North American economy, the automotive aftermarket has learned how to weather many storms, and 2007 was a stormy year. It would be impossible to find an aftermarket company that was not in some way impacted by the numerous challenges currently facing businesses, particularly the spike in raw materials costs that have impacted nearly every facet of American life today.

Still, despite hurdles such as increasing health care costs, record high oil prices and supply chain complexity, the aftermarket as a whole remains resilient. As you review the results of this year's Top 100 Automotive Aftermarket Suppliers list you may notice that the list looks remarkably similar year after year. And, that's a good thing – proof positive that the automotive aftermarket can take a punch.

One of the most significant ways that the aftermarket industry has adapted to the many changes taking place is through increased globalization. As Ernst & Young writes in the article that begins on page four, the Top 100 Aftermarket Suppliers continue to expand their global presence. At least a quarter of the companies on this year's list have operations in emerging markets like China, Brazil, India and/or Russia; and more than half have operations in Mexico.

You can see evidence of the aftermarket's resilience within the results of this year's list. The tire/rubber and petrochemical companies continue to dominate, and Bridgestone Corp. this year takes the lead with a reported \$14.8 billion in North American aftermarket sales, up nearly \$6 billion from last year's results. This is an increase overall in North American Aftermarket

sales for the list, topping last year's number-one, Goodyear, which had an estimated \$10.1 billion in North American aftermarket sales on the 2007 list.

There are a few other interesting changes to note in this year's list – a few new companies made the grade, some companies have jumped up a few notches, some dropped down a few, but as noted earlier much remains the same. But, before you dive in to this year's list, please take a minute to review the key above to get a better understanding of how this list is formulated.

The AASA Top 100 Automotive Aftermarket Suppliers list is organized in two sections – the first section lists in numerical order the top 83 aftermarket suppliers ranked by their annual North American aftermarket sales; the second section, organized alphabetically, includes 17 companies that are clearly among the top aftermarket suppliers but for various reasons have chosen not to provide the data necessary for ranking. Those companies listed alphabetically must be members of AASA.

On behalf of Babcox Publications, I would like to extend my sincere thanks to both AASA and Ernst & Young for the leadership, vision and hard work that went in to producing this year's list. In addition, many thanks the aftermarket suppliers that provided information for this year's publication. – Amy Antenora, Editor

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# As the Aftermarket Expands, Customs Practices Become More Critical



***“The global automotive industry has transformed itself into a complex network of interdependent corporations.”***

Managing risk is an integral part of doing business. But the risks associated with establishing and expanding automotive operations around the world present unique challenges that may be inadequately addressed. One of those management challenges is customs because, while the world may be becoming more “flat,” ensuring the quick and efficient flow of goods through and across borders is in some cases more complicated than ever.

The global automotive industry has transformed itself into a complex network of interdependent corporations. Once-clear boundaries between manufacturers and their supply and distribution chains have been blurred, and responsibilities and risks continue to be transferred to companies throughout the value chain. Combined with unprecedented global industry expansion, this realignment means that automotive systems and components (even for a single vehicle) often move across multiple country borders – potentially creating an inadvertent customs disaster.

In this environment, manufacturers must develop and apply strategic customs expertise to their increasingly global businesses. Few companies, however, possess the resources to do so. The majority of automotive companies rely on executives with a mixture of experience and a lack of real ownership of the customs risks function, or legal and procurement

experts who may not be properly equipped to deal with global customs issues. This is risky as rapid changes in global supply chains and the growing importance of emerging markets are bringing customs issues to greater prominence.

## **Changing global supply chains**

In 1928, Henry Ford completed the River Rouge automotive complex in Michigan, with production of Ford's new Model A succeeding the company's legendary Model T. The original Rouge complex, a mile and a half wide and more than a mile long, was designed to build a complete automobile – from raw material to finished product – with no pause for warehousing or storage. Everything required for an automobile was manufactured in the complex. In the early 20th century, Ford did not have to worry about suppliers – or customs. Neither did the companies that supplied the aftermarket parts used to maintain the vehicles owned by the millions of Ford customers; customs issues were not yet a factor in the automotive business equation.

Eight decades later, automotive vehicle manufacturers have hundreds of suppliers shipping products to a single plant – even after engaging in programs to reduce supply bases that had reached nearly a thousand vendors. Aftermarket producers are sourcing parts from and selling parts to all four corners of the globe. A high percentage of these companies are

moving goods between countries (and often across more than one border, as components are built into systems). Even in the US, vehicle manufacturers Ford and General Motors (GM) utilize approximately 20 percent foreign components in vehicle assembly. Foreign manufacturers are building vehicles in the US with a significantly higher percentage of non-US components.

The importation of automotive products into the US is governed by the Customs Modernization Act (Title VI of the North American Free Trade Agreement Implementation Act) which became effective in late 1993, as well as provisions of the Trade Act of 2002. Complicating this matter further, the new US Customs and Border Protection Agency (CBP), part of the Department of Homeland Security, was created in 2003 as the merger of several predecessor agencies.

The Customs Modification Act shifted responsibility to the importer for declaring the value, classification and rate of duty applicable to entered merchandise. Imports of automotive products may also require interactions with the US Environmental Protection Agency and/or US Department of Transportation, in addition to the CBP. Those interactions cover what is often the final step of crossing the US border; import/export requirements in other countries can add additional layers of customs complexity.

As global supply chains develop, they create even larger potential for customs headaches. For example, in Poland, nearly 80 percent of the products manufactured by its automotive industry are exported to other EU countries. Until recently, automotive suppliers in India focused on supplying the automotive aftermarket in India alone. As the

market has matured, parts producers are increasingly supplying local original equipment manufacturers and tier one suppliers, while exporting parts and facilities to the nearby Association of Southeast Asian Nations (ASEAN) countries. India currently accounts for about 1 percent of the global automotive components sourcing market, but is expected to reach 4 percent by 2015.

### Emerging markets

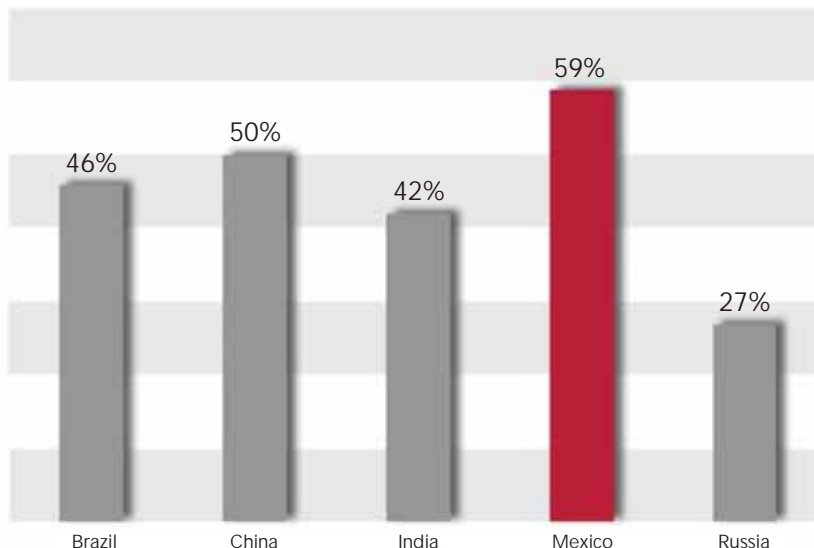
Aftermarket producers and distributors, building on the lessons learned by vehicle manufacturers and original equipment suppliers, are quickly gaining customs experience around the globe and in emerging markets – with the help of firms such as Ernst & Young. As global footprints expand and supply chains lengthen and become more complex, many companies are confronting customs risks for the first time.

The Top 100 aftermarket companies continue to expand their global presence. Fifty-nine of the Top 100

have operations in Mexico – the most popular of the emerging markets – while exactly half (50) have operations in China, 46 in Brazil, 42 in India and 27 in Russia. All of this geographic diversification, followed in many cases by the development of local supply and distribution chains, is the logical response to a global automotive market undergoing a fundamental shift.

Most of the growth in the world's total light vehicle population, or car parc, is coming from countries outside the traditional automotive markets of North America, West Europe and Japan. For example, while GM reports stagnant growth in North America, overseas sales growth has helped it remain competitive with Toyota in the race to be the world's top automotive seller. In 2007, GM sold more than nine million vehicles worldwide, fueled by strong year-over-year sales gains in China (+18 percent), India (+74 percent) and Latin America (+19 percent). More than half of GM vehicle unit sales (59 percent) occurred outside the US.

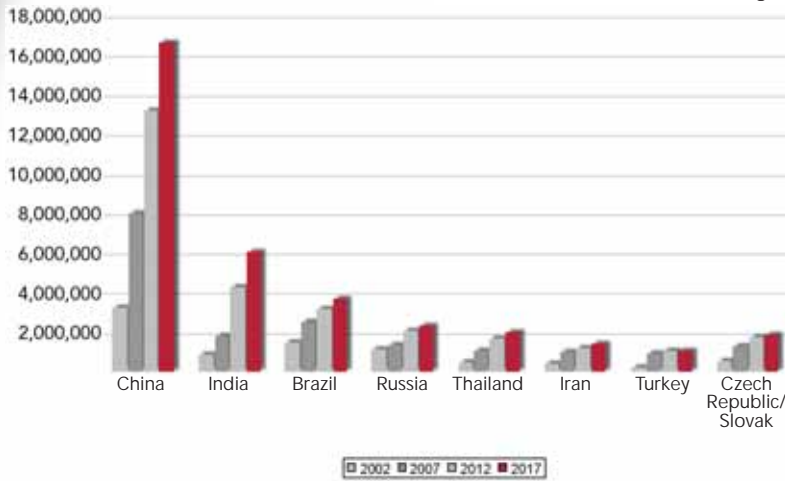
### Top 100 aftermarket companies present in select markets



Source: Ernst & Young Center for Business Knowledge research

### Light vehicle production in select markets

Source: Global Insight



**“Aftermarket producers are sourcing parts from and selling parts to all four corners of the globe. ”**

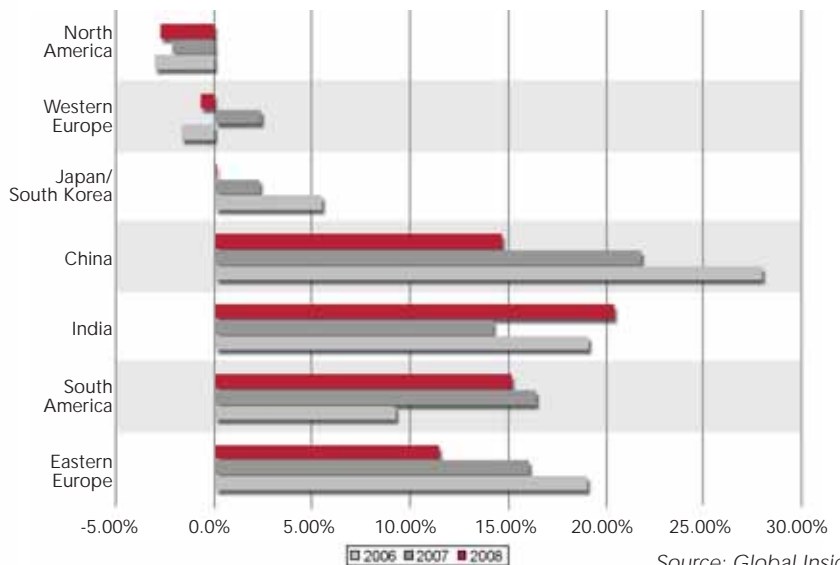
Amazingly, car ownership in China has quadrupled in the past decade. As their service infrastructures develop, China and other emerging automotive markets will eventually assume the role of leading growth markets for aftermarket part consumption as well. By 2010, there are projected to be 55 million vehicles in China, a reflection of the rapid growth of China's automotive base. Yet along with this automotive boom in China, India and other areas in Asia and Eastern Europe, significant customs risks also come.

While World Trade Organization governs some aspects of customs and duties in many locations, changing customs processes in many countries are managed by individuals who apply regulations – and penalties – in an evolving manner. For example, in 2005 China passed Decree No. 125, which meant that imported components could be captured at the higher “complete vehicle” duty rate, potentially costing millions of dollars for vehicle manufacturers that have not sourced or produced content locally – while at the same time pressuring suppliers to move to China if they wanted to retain current vehicle manufacturer business. The playing field for aftermarket components can be changed just as quickly, depending on the perceived needs of governments to protect or foster their local industries.

Unexpected changes in customs exist elsewhere in the emerging markets of Asia, Latin America and Eastern Europe. While car sales and automotive densities are beginning to rival those in Western Europe, tax regulations for the industry in Eastern Europe are often inconsistent. In the

**“More than half of GM vehicle unit sales (59 percent) occurred outside the US.”**

### Annual light vehicle production growth by region/country

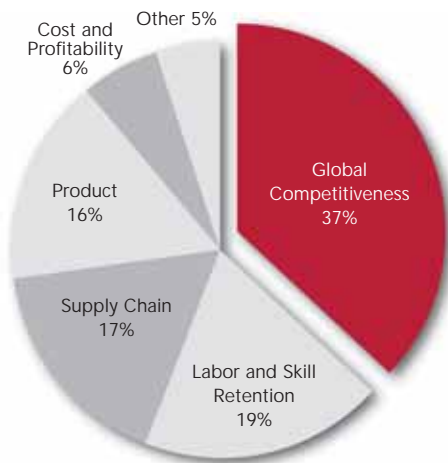


Source: Global Insight



small but wealthy country of Slovenia, for example, rules and applications vary based on regional tax authorities. In Ernst & Young's Drive for the Green survey, conducted at the 2007 Global Automotive Aftermarket Symposium, 66 percent of aftermarket respondents rated emerging market growth strategy as one of the top three risks having the largest impact on their businesses, more than any other issue. Thirty-seven percent rated global competitiveness as the most important challenge facing the industry over the next five years. The operational risks concerning cost

**Most important challenge facing the automotive aftermarket industry in the next five years**

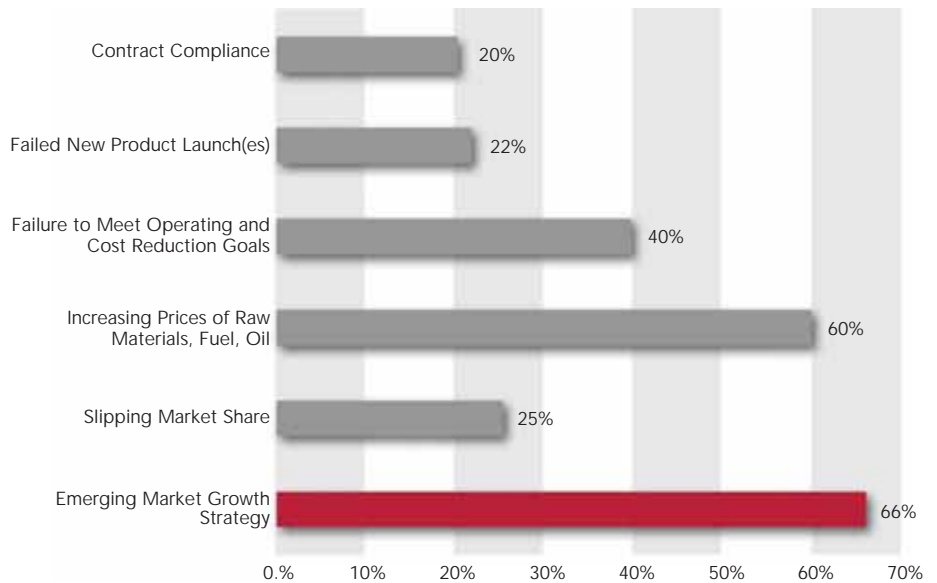


Source: Ernst & Young Drive for the Green Survey results

structure are usually top of mind when considering such issues, but in an increasingly global industry, aftermarket producers must be aware of and plan to deal with the associated customs challenges, costs and risks in order to optimize the benefit of operating wherever the evolving automotive market takes them.

For additional information on customs and duties in the automotive industry, please visit [www.ey.com/automotive](http://www.ey.com/automotive).

**Risks currently having the largest impact on your business**



Source: Ernst & Young Drive for the Green Survey results

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Ernst & Young's Global Automotive Center in Detroit, Stuttgart, Beijing and Tokyo is focused on the mega trends in the global automotive industry. It brings together a team of professionals to help you achieve your potential — a team with deep technical experience in providing assurance, tax, transaction and advisory services. The Center works to anticipate market trends, identify the implications and develop points of view on relevant industry issues. Ultimately it enables us to help you meet your goals and compete more effectively. It's how Ernst & Young makes a difference.



Rank	Corporate Name/ North American Headquarters	Company Name (If different than corporate name)	Top Executive	Total Global Automotive Sales	Total Global Automotive Aftermarket Sales	Total North American Automotive Aftermarket Sales
 1	<b>Bridgestone Corp.*</b> 535 Marriott Dr. Nashville, TN, 37214 615-937-1000 www.bridgestone-firestone.com	Bridgestone Americas Holding, Inc.	Mark Emkes Chairman and CEO Bridgestone Americas Holding	\$33 billion	n/a	\$14.8 billion
	 	<b>Products:</b> Air springs, roofing materials, synthetics, fibers and textiles, tires, insulation, steel cord and retread systems <b>Brands:</b> Bridgestone, Firestone, Dayton, MasterCare, TiresPlus, Airide, Bandag, associate and private brand tires				
2	<b>Goodyear Tire &amp; Rubber Co.*</b> 1144 E. Market St. Akron, OH, 44316 330-796-2121 www.goodyear.com	Goodyear Tire & Rubber Co.	Robert J. Keegan Chairman and CEO	\$19.6 billion	n/a	\$8.9 billion
		<b>Products:</b> Tires, retread systems, rubber <b>Brands:</b> Goodyear, Kelly, Dunlop				
 3	<b>Compagnie Generale des Etablissements Michelin/The Michelin Group</b> Michelin North America One Parkway South Greenville, SC, 29615 864-458-5000 www.michelin.com	Michelin North America	Jim Micali Chairman and President, Michelin North America	\$26 billion	n/a	\$8.1 billion (e)
		<b>Products:</b> Tires, retread systems, tread rubber <b>Brands:</b> Michelin, BFGoodrich, Uniroyal, Oliver				
 4	<b>Shell Oil Products US</b> P.O. Box 4427 Houston, TX, 77210 713-546-4000 www.shell.com	Shell Oil Products US	Rob Routs President	\$17.5 billion (e)	\$14.2 billion (e)	\$5 billion (e)
		<b>Products:</b> PCMO, HDEO, ATF, appearance and performance products <b>Brands:</b> Pennzoil, Quaker State, Jiffy Lube, The Outlaw, Formula Shell, Black Magic, Blue Coral, Fix-A-Flat, Gumout, Medo, Axius, Rain-X, Rotella, Aeroshell				
5	<b>ExxonMobil</b> 5959 Las Colinas Blvd. Irving, TX, 75039-2298 974-444-1000 www.exxonmobil.com	ExxonMobil	Rex W. Tillerson Chairman and CEO	\$15.4 billion (e)	\$12.7 billion (e)	\$4.5 billion (e)
		<b>Brands:</b> Lubricants, specialty chemicals, service stations, travel services <b>Products:</b> ExxonMobil, Exxon, Esso, Speedpass, Mobil, Mobil1, Mobil Delvac, On the Run				
 6	<b>Continental Corporation</b> One Continental Drive Auburn Hills, MI, 48326 248-393-5300 www.continental-corporation.com	Continental Corporation	William Kozyra CEO - NAFTA	\$33 billion	n/a	\$3.2 billion (e)
		<b>Products:</b> Passenger, LT/SUV, commercial, industrial, agricultural and off-the-road tires; air springs; power transmission belts; vibration control; electronic stability control; blower and radiator fan motors; cooling fan assemblies; power window motors, regulators and assemblies; door lock actuators; instrumentation; racing injectors; tire pressure monitoring system replacement parts; engine management components; brakes <b>Brands:</b> Continental, General Tire, ContiTech, Continental Teves, Continental Temic, ATE, VDO				
7	<b>Johnson Controls, Inc.</b> 5757 N. Green Bay Ave. • P.O. Box 591 Milwaukee, WI, 53209 414-524-1200 www.johnsoncontrols.com	Johnson Controls, Inc.	Stephen Roell Chairman and CEO	\$21.9 billion (e)	\$3.2 billion (e)	\$2.4 billion (e)
		<b>Products:</b> Seating, instrument panel, overhead, floor console and door systems, including electronics, automotive and marine batteries <b>Brands:</b> OPTIMA, VARTA, LTH, Heliar				
8	<b>Cooper Tire &amp; Rubber Co.</b> 701 Lima Ave. Findlay, OH, 45840 419-423-1321 www.coopertire.com	Cooper Tire & Rubber Co.	Roy Armes President and CEO	\$2.9 billion	n/a	\$2.2 billion
		<b>Products:</b> Passenger car, light truck, medium truck, motorcycle and racing tires <b>Brands:</b> Cooper, Avon, Dean, Dick Cepek, Dominator, Mastercraft, Mickey Thompson, Starfire				

Rank	Corporate Name/ North American Headquarters	Company Name (If different than corporate name)	Top Executive	Total Global Automotive Sales	Total Global Automotive Aftermarket Sales	Total North American Automotive Aftermarket Sales
9	<b>PPG Industries</b> One PPG Place Pittsburgh, PA, 15272 412-434-3131 www.ppg.com	PPG Industries	Charles E. Bunch Chairman and CEO	\$4.8 billion (e)	\$3.4 billion (e)	\$2.2 billion (e)
		<b>Products:</b> Coatings, glass, fiberglass and chemicals for the automotive OEM and refinish coatings segments; replacement glass; Certified First Network; MVP Collision Services <b>Brands:</b> Deltron, Global, Nexa Autocolor, Omni, Vibrance				
10	<b>Federal-Mogul Corp.*</b> 26555 Northwestern Highway Southfield, MI, 48033 248-354-7700 www.federal-mogul.com	Federal-Mogul Corp.	José Maria Alapont President and CEO	\$6.9 billion	\$2.7 billion	\$2.2 billion (e)
		<b>Products:</b> Powertrain, sealing systems and systems protection; friction; and aftermarket engine components, gaskets, antifriction bearings and seals, brakes, chassis, wipers, fuel pumps, ignition, lighting <b>Brands:</b> AE engine products, ANCO wipers, Champion spark plugs and wipers, Fel-Pro gaskets, Ferodo brake pads, Glyco bearings, Goetze piston rings, Moog chassis products, National wheel-end components, Nüral pistons, Payen gaskets, Sealed Power engine products and Wagner lighting and brake products				
11	<b>BP America</b> 501 West Lake Park Blvd. Houston, TX 77079-2604 281-366-2000 www.bp.com	BP	Bob Malone BP America Chairman and President	\$7.9 billion (e)	\$6.5 billion (e)	\$1.8 billion (e)
		<b>Products:</b> Fuel for transportation, energy for heat and light, retail services and petrochemicals products <b>Brands:</b> BP, Castrol, Arco, Aral				
12	<b>DuPont</b> 1007 Market Street Wilmington, DE, 19899 302-774-1000 www.automotive.dupont.com	Dupont Performance Coatings; DuPont Air Conditioning Refrigerants	Charles O. Holliday Jr. DuPont Air Conditioning Refrigerants; Eric Melin DuPont Performance Coatings	\$4.9 billion (e)	\$3.5 billion (e)	\$1.8 billion (e)
		<b>Products:</b> Automotive air conditioning refrigerants, automotive refinishes and corollary refinish system products <b>Brands:</b> Suva, DuPont Finishes, Standex, Spies Hecker, DuPont Industrial Finishes, Hot Hues Custom Finishes				
13	<b>Affinia Group Inc.</b> 1101 Technology Drive Ann Arbor, MI, 48108 734-827-5400 www.affiniagroup.com	Affinia Group Inc.	Terry McCormack President and CEO	\$2.1 billion	\$2 billion	\$1.5 billion
		<b>Products:</b> Filters, brakes, chassis <b>Brands:</b> WIX Filters, Raybestos brand brakes, AIMCO brake products, McQuay-Norris and Spicer Chassis Parts, Nakata, Urba, Quinton Hazell, BrakePro and Filtron				
14	<b>Honeywell</b> 23226 Hawthorne Blvd., Suite 200 Torrance, CA, 90505 310-791-9101 www.honeywell.com	Honeywell Transportation Systems	Adriane Brown President and CEO, Honeywell Transportation Systems	\$4.6 billion	\$1.5 billion	\$1.2 billion
		<b>Products:</b> Turbo engines, antifreeze, filters, spark plugs and wire sets, rotors/hard parts, engine boosting systems and car care products <b>Brands:</b> Garrett, Prestone, FRAM, Autolite, Bendix				
15	<b>Snap-on Corp.</b> P.O. Box 1410 Kenosha, WI, 53141 262-656-5200 www.snapon.com	Snap-on Corp.	Jack D. Michaels Chairman; Nicholas Pinchuk President and CEO	\$1.8 billion (e)	\$1.7 billion (e)	\$1.2 billion (e)
		<b>Products:</b> Hand tools, power tools, automotive diagnostics and shop equipment, tool storage products, automotive diagnostics software <b>Brands:</b> Snap-on				
16	<b>Exide Technologies*</b> 13000 Deerfield Pkwy., Bldg. 200 Alpharetta, GA, 30004 800-523-4622 www.exide.com	Exide Technologies	Gordon Ulsh President and CEO	\$2.2 billion	\$1.6 billion	\$1 billion
		<b>Products:</b> Conventional and sealed lead-acid batteries for automotive, heavy duty, marine, motorcycle, lawn and garden and specialty applications <b>Brands:</b> Exide NASCAR Extreme, Exide NASCAR Select, Marathon, Orbital, RoadForce, MegaCycle, Stowaway, SuperCrank, Nautilus				

Rank	Corporate Name/ North American Headquarters	Company Name (If different than corporate name)	Top Executive	Total Global Automotive Sales	Total Global Automotive Aftermarket Sales	Total North American Automotive Aftermarket Sales
17	 <b>East Penn Manufacturing Co.</b> <sup>^</sup> Deka Rd. Lyon Station, PA, 19536 610-682-6361 www.eastpenn-deka.com 	East Penn Manufacturing Co.	Daniel Langdon President	\$800 million (e)	\$800 million (e)	\$800 million (e)
18	 <b>United Components, Inc.</b> <sup>*</sup> 14601 HWY 41 N Evansville, IN, 47725 812-867-4156 www.ucinc.com 	United Components, Inc.	Bruce Zorich CEO	\$970 million	\$873 million	\$786 million
19	 <b>Ashland Inc.</b> 50 E. River Center Blvd. • P.O. Box 391 Covington, KY, 41012 859-815-3333 www.valvoline.com 	Valvoline	Samuel J. Mitchell CEO	\$1.5 billion (e)	\$1.5 billion (e)	\$780 million (e)
20	<b>The Sherwin-Williams Co.</b> <sup>*</sup> Center of Excellence 101 Prospect West Cleveland, OH, 44115 www.sherwin-williams.com 	The Sherwin-Williams Co.	Christopher M. Connor Chairman and CEO	\$1.2 billion	\$856 million	\$762 million
21	<b>The Lubrizol Corporation</b> 29400 Lakeland Blvd. Wickliffe, OH, 44092-2298 440-943-4200 www.lubrizol.com 	Lubrizol	James Hambrick CEO	\$2.5 billion (e)	\$2.1 billion (e)	\$761 million (e)
22	 <b>Standard Motor Products, Inc.</b> <sup>*</sup> 37-18 Northern Blvd. Long Island City, NY, 11101 718-392-0200 www.smpcorp.com 	Standard Motor Products, Inc.	Lawrence I. Sills Chairman, CEO and Director	\$790 million	\$790 million	\$717 million
23	 <b>3M</b> 3M Center St. Paul, MN, 55144 877-666-2277 http://3M.com/automotive 	3M Automotive Aftermarket Division	R. D. MacDonald Vice President, 3M Automotive Aftermarket Div.	\$2.4 billion (e)	\$1.7 billion (e)	\$659 million (e)
24	 <b>Tomkins</b> <sup>*</sup> 1551 Wewatta St. Denver, CO, 80202 303-744-5338 www.gates.com 	Gates Corp.	John Bohenic President	\$2.4 billion	\$1.2 billion	\$647 million

**Products:** Batteries and battery accessories  
**Brands:** East Penn

**Products:** Fuel systems, cooling systems, filtration products, ignition and engine management  
**Brands:** Airtex, Master, Champ, Luber-Finer, Petro Clear, ASC, Wells

**Products:** Lubricants, automotive system fluids, antifreeze, appearance products, wiper blades  
**Brands:** Valvoline, Eagle One, Zerex, Pyroil

**Products:** paints and coatings  
**Brands:** Sherwin-Williams

**Products:** Lubricant additives for engine oils, transportation-related fluids, industrial lubricants, fuel additives for gasoline and diesel fuel ingredients and additives for personal care products and pharmaceuticals, specialty materials, including plastics technology, performance coatings in the form of specialty resins and additives  
**Brands:** Lubrizol, BlazeMaster, Corzan, Estane, FlowGuard, Thermedics

**Products:** Engine management products, temperature control products, engine and transmission control products, window lift motors and windshield washer pumps  
**Brands:** Standard Engine Management, BWD Automotive, Niehoff, Blue Streak, BWD Select, Four Seasons, Hayden

**Products:** Abrasives, adhesives, paint finishing products, masking products, surface conditioning products, paint preparation system, respirators and masks, stripping and attachment tapes  
**Brands:** Wetordry, Stikit, Hookit, Scotch-Brite, Scotch, Imperial, Automix, Duramix, Accuspray, Bondo

**Products:** Drive and timing belts, coolant, fluid and air hoses, hydraulic hose, couplings and pumps, automatic belt tensioners, water pumps, oil, fuel and radiator caps, thermostats, transmission oil cooler assemblies, specialty hand tools  
**Brands:** Gates, Green Stripe Heavy Duty, FleetRunner, DriveAlign

Rank	Corporate Name/ North American Headquarters	Company Name (If different than corporate name)	Top Executive	Total Global Automotive Sales	Total Global Automotive Aftermarket Sales	Total North American Automotive Aftermarket Sales
25	<b>Tenneco Inc.*</b> 500 North Field Dr. Lake Forest, IL, 60045 847-482-5000 www.tenneco.com	Tenneco Inc.	Gregg M. Sherrill Chairman, CEO	\$6.2 billion	\$1.1 billion	\$537 million
		<b>Products:</b> Ride control and emission control products and technologies: ride control - shock absorbers and struts, premium brakes, elastomers, advanced suspension systems and modules. Emission control - full exhaust systems, downpipes and mufflers, diesel aftertreatment products and technologies, fabricated manifolds, NOx converters, selective catalytic reduction systems, exhaust heat exchangers, catalytic converter shells <b>Brands:</b> Monroe Shocks and Struts, Monroe Brakes, Monroe Commercial Vehicles, Rancho, Walker, Walker Heavy Duty, Dynomax, Clevite Elastomers, Gillet Exhaust Systems, Fonos Exhaust, Europe Friction - Shocks and Struts, Kinetic, Thrush				
26	<b>Remy International, Inc.*</b> 2902 Enterprise Dr. Anderson, IN, 46013 800-372-5131 www.remyinc.com	Remy International, Inc.	John Weber CEO	\$1.2 billion	\$560 million	\$500 million
		<b>Products:</b> OE light duty starters and alternators, OE heavy duty alternators, OE heavy-duty starter motors, hybrid drive systems, remanufactured heavy duty alternators, remanufactured heavy duty starter motors, new aftermarket light duty alternators, new aftermarket light duty starter motors <b>Brands:</b> Delco Remy, Remy World Wide Automotive				
27	<b>NGK Spark Plug Co., Ltd.*</b> 46929 Magellan Drive Wixom, MI, 48393 248-926-6900 www.ngksparkplugs.com	NGK Spark Plugs (USA), Inc.	Shinichi Odo President	\$2 billion	n/a	\$475 million (e)
		<b>Products:</b> Spark plugs, oxygen sensors, wire sets, resistor caps, temperature sensors, knock sensors, glow plugs <b>Brands:</b> NGK Spark Plugs, NTK Oxygen Sensors				
28	<b>DENSO Corp.*</b> 24777 Denso Dr. Southfield, MI, 48086 888-96-DENSO www.globaldenso.com	DENSO International America, Inc.	Nobuaki Katoh President	\$34.5 billion (e)	n/a	\$408 million (e)
		<b>Products:</b> A/C compressors, compressor clutches, A/C condensers, expansion valves, receiver driers, accumulators, starters, alternators, spark plugs, ignition wires, oxygen sensors, fuel pumps, air filters, oil filters and wiper blades <b>Brands:</b> DENSO First Time Fit, Iridium Power				
29	<b>SPX Corp.*</b> 28635 Mound Road Warren, MI, 48092 586-574-2332 www.servicesolutions.spx.com	SPX Service Solutions	Tanvir Arfi	\$1.1 billion	\$420 million	\$380 million
		<b>Products:</b> Electronic diagnostic tools, specialty tools and equipment, air conditioning and fluid service tools and equipment, service information systems and training <b>Brands:</b> OTC, Robinair, TIF, Actron, Sunpro, AutoXray, Kent, Moore, Miller, Special Tools				
30	<b>SKF*</b> VSM Business Unit N.A.900 North State St. Elgin, IL, 60123 847-742-0700 www.vsm.skf.com	SKF Automotive Division	Tom Johnstone CEO	\$2.6 billion (e)	\$900 million (e)	\$350 million (e)
		<b>Products:</b> Bearing and elastomeric products, solutions and related services, linear motion and lubrication technologies <b>Brands:</b> SKF				
31	<b>TRW Automotive*</b> 12025 Tech Center Dr. Livonia, MI, 48150 734-855-2600 www.trw.com	TRW Automotive	John C. Plant President and CEO	\$14.7 billion (e)	\$1.1 billion (e)	\$346 million (e)
		<b>Products:</b> Braking systems, steering and suspension systems, driver assist systems, commercial steering systems, inflatable restraint systems, steering wheel systems, seat belt systems, safety electronics, body control systems, engine components, engineered fasteners and components <b>Brands:</b> TRW				
32	<b>Proliance International, Inc.*</b> 100 Gando Drive New Haven, CT, 06513 203-562-5121 www.pliii.com	Proliance International, Inc.	Charles E. Johnson CEO	\$416 million	\$416 million	\$342 million
		<b>Products:</b> Radiators, heater cores, air conditioning components, condensers, accumulators, evaporators, filter driers, charge air coolers, radiator cores <b>Brands:</b> Ready-Rad, Ready-Aire, Ultra-Seal, Truck-Tough, Tractor-Tough, Ready-Core				

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<b>33</b>	<b>Pirelli Tyre</b> 100 Pirelli Dr. Rome, GA, 30162 800-PIRELLI www.us.pirelli.com	Pirelli Tire North America (PTNA)	Hugh Pace Chairman and CEO PTNA	\$6.5 billion	n/a	<b>\$320 million</b> (e)
		<b>Products:</b> Tires for car, SUV, motorcycle and light truck markets <b>Brands:</b> Pirelli				
<b>34</b>	<b>Valeo SA</b> 43 rue Bayen Paris Cedex 17, France, 75848 33-1-4055-2020 www.valeo.com	Valeo	Thierry Morin President and CEO	\$13.7 billion (e)	\$2.5 billion (e)	<b>\$312 million</b> (e)
	 	<b>Products:</b> Wiper blades, clutch kits, flywheels, hydraulic clutch actuation, radiators, compressors, starters, alternators, lighting, condensers, evaporators, cabin air filters, oil coolers, charge air coolers, motor fans, exhaust gas recirculation, heater cores, blower motors, receiver dryers, expansion valves, actuators, sensors <b>Brands:</b> Valeo, XSIGHTING LIGHTING, SmartBLADE, SWF				
<b>35</b>	<b>ZF Friedrichshafen AG*</b> 909 Crocker Rd. Westlake, OH, 44145 440-871-4890 www.zftna.com	ZF Trading North America, LLC	Hans-Georg Haerter CEO	\$16.2 billion (e)	\$816 million (e)	<b>\$297 million</b> (e)
	 	<b>Products:</b> Shock absorbers and struts, clutch kits and components, fan clutches, universal joints, steering and chassis components, rubber-to-metal parts, gas-charged lift supports, brake pads and shoes <b>Brands:</b> Sachs Lemfoerder, Boge, Mintex, Stabilus				
<b>36</b>	<b>Illinois Tool Works</b> 3600 West Lake Ave. Glenview, IL, 60026 www.itw.com	Illinois Tool Works	David Speer Chairman and CEO	\$2.2 billion (e)	\$465 million (e)	<b>\$277 million</b> (e)
	 	<b>Products:</b> Engineered fasteners and components, equipment and consumable systems and specialty products <b>Brands:</b> ITW				
<b>37</b>	<b>Dorman Products, Inc.*</b> 3400 East Walnut St. Colmar, PA, 18915 215-997-1800 www.dormanproducts.com	Dorman Products, Inc.	Richard Berman Chairman and CEO	\$327 million	\$295 million	<b>\$275 million</b>
	 	<b>Products:</b> OE Dealer "exclusive" automotive replacement parts, automotive hardware and brake products <b>Brands:</b> OE Solutions, HELPI, AutoGrade, First Stop, Conduct-Tite				
<b>38</b>	<b>Danaher Corp.</b> 14600 York Rd. Sparks, MD, 21152 410-773-7800 www.gearwrench.com	Danaher Tool Group	John Allenbach President, Professional Sales	n/a	n/a	<b>\$265 million</b> (e)
	 	<b>Products:</b> Ratcheting wrenches, mechanics hand tools, automotive specialty tools <b>Brands:</b> Gearwrench, KD, Allen, Armstrong, Jacobs, Matco and private brands				
<b>39</b>	<b>The Timken Corp.</b> 1835 Deuber Ave., SW Canton, OH, 44706 330-438-3000 www.timken.com	The Timken Corp.	Ward J. "Tim" Timken Chairman of the Board; Jim Griffith President and CEO	\$5.7 billion (e)	\$1.5 billion (e)	<b>\$250 million</b> (e)
	 	<b>Products:</b> Bearings, seals, kits, steel <b>Brands:</b> Timken				
<b>40</b>	<b>DESC*</b> 14700 Helm Court Plymouth, MI, 48170 734-456-3700 www.ttcautomotive.com	Transmission Technologies Corp.	Lee Davis CEO	\$255 million	\$60 million	<b>\$225 million</b>
	 	<b>Products:</b> Manual transmissions <b>Brands:</b> TREMEC				

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41	<b>Warren Distribution Inc.*</b> 727 South 13th St. Omaha, NE, 68102 402-341-9397 www.wd-wpp.com	Warren Distribution Inc.	Robert Schlott	\$225 million (e)	\$225 million (e)	\$225 million (e)
		<b>Products:</b> Lubricants and chemicals for the automotive, heavy duty, industrial and agricultural markets <b>Brands:</b> MAG 1, Polar, ACCEL				
42	<b>TYC/Genera Corp.</b> 26 Centerpointe Drive, Suite 100 La Palma, CA, 90623 714-522-6688 www.tycusa.com	TYC Brother Industrial Co. Ltd.	Drue Hsia President	\$600 million	\$500 million	\$200 million
		<b>Products:</b> Exterior lighting, performance lighting, rearview mirrors, A/C condensers, radiators, cooling fan assemblies, cooling fan motors, blower assemblies, cabin air filters, starters and alternators <b>Brands:</b> TYC, Elegante by TYC				
43	<b>BBB Industries*</b> 5640 Commerce Blvd. E. Mobile, AL, 36619 251-438-2737 www.bbbind.com	BBB Industries	Bruce Bigler President, US Operations; Jeff Bigler Chief Administration Officer; John Trey Smart Chief Administration Officer	\$185 million	\$185 million	\$185 million
		<b>Products:</b> New and remanufactured starters and alternators <b>Brands:</b> Endurance, Superior, Superior-1, New Advantage, Platinum				
44	<b>Spectra Premium Industries, Inc.*</b> 1421 Ampere St. Boucherville, Quebec, Canada J4B 5Z5 450-641-3090 www.spectrapremium.com	Spectra Premium Industries, Inc.	Jacques Mombeau CEO	\$248 million	n/a	\$182 million
		<b>Products:</b> Automotive and industrial radiators, fuel tanks, oil pans, fuel sending units and modulars, A/C Parts, body panels, manifolds <b>Brands:</b> Spectra Premium, Certi-Cool, American Designers				
45	<b>Trico Products Corporation</b> 3255 West Hamlin Road Rochester Hills, MI, 48309 248-371-1700 www.tricoproducts.com	Trico Products Corporation	James Finley President and CEO	\$350 million (e)	n/a	\$175 million (e)
		<b>Products:</b> Windshield wipers, refills, washer pumps and heavy duty wipers <b>Brands:</b> Trico, Roberk, Tridon				
46	<b>Centric Parts</b> 14528 Bonelli St. City of Industry, CA, 91746 626-961-5775 www.centricparts.com	Centric Parts	Dan Lechuk President	n/a	\$150 million	\$150 million
		<b>Products:</b> Brake rotors, drums, hydraulic cylinders, remanufactured calipers, brake pads and shoes, hardware, performance brake systems and components including brake upgrade kits, performance rotors and performance brake pads <b>Brands:</b> Centric Parts, PosiQuiet, Ctek, Power Slot, StopTech, SportStop				
47	<b>Mark IV Industries*</b> 6120 South Yale Ave. Tulsa, OK, 74136-4236 918-481-2300 www.daycoproducts.com	Dayco Products, LLC	Dennis M. Welvaert President, North American Aftermarket Division	\$1.1 billion	\$325 million	\$150 million
		<b>Products:</b> V and multi rib belts, timing belts and components, tensioners, idler pulleys, automotive hoses, hydraulic hoses and fittings <b>Brands:</b> Dayco				
48	<b>Grote Industries*</b> 2600 Lanier Dr. Madison, IN, 47250 800-628-0809 www.grote.com	Grote Industries	Eric Morris President	\$150 million (e)	n/a	\$150 million (e)
		<b>Products:</b> Lighting and safety systems for the automotive and heavy duty aftermarkets <b>Brands:</b> Grote, UBS, Super Nova, TM II, Per Lux and private label				






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49	<b>Technical Chemical Co.</b> 3327 Pipeline Rd. Cleburne, TX, 76033 817-645-6088 www.technicalchemical.com	Technical Chemical Co.	Howard Dudley President	\$160 million (e)	\$160 million (e)	\$150 million (e)
		<b>Products:</b> Automotive refrigerants and chemicals <b>Brands:</b> Johnsen's				
50	<b>Holley Performance Group*</b> 1801 Russellville Rd. Bowling Green, KY, 42101 270-782-2900 www.holley.com	Holley Performance Group	James Wiggins CEO	\$148 million	\$148 million	\$145 million
		<b>Products:</b> Carburetors, manifolds, NOS headers, exhaust, plumbing <b>Brands:</b> Holley, NOS, Hooker, Earls, Weiand, Lunati, Flowtech				
51	<b>KYB Corporation</b> 140 North Mitchell Ct. Addison, IL, 60101 630-620-5555 www.kyb.com	KYB America LLC	Shinichiro Maekawa President	\$2.6 billion	\$500 million	\$139 million
		<b>Products:</b> Gas struts, gas shock absorbers, strut mounts, strut boots, steering stabilizers and complete strut assemblies <b>Brands:</b> KYB				
52	<b>MAHLE</b> 1350 Eisenhower Pl. Ann Arbor, MI, 48108 800-338-8786 www.engineparts.com www.mahleclevite.com	MAHLE Clevite Inc.	Michael Tate General Manager	\$5 billion	\$1 billion	\$135 million
		<b>Products:</b> Engine bearings, pistons, piston rings, gaskets, engine hard parts and filters <b>Brands:</b> Clevite, MAHLE Original, Perfect Circle, Victor Reinz and MAHLE Filter				
53	<b>Visteon Corp.</b> One Village Center Dr. Van Buren Township, MI, 48111 800-896-2220 www.eVisteon.com	Visteon Aftermarket	Michael F. Johnston CEO	\$10.7 billion	n/a	\$133 million (e)
		<b>Products:</b> Mobile electronic products <b>Brands:</b> Visteon				
54	<b>AP Exhaust Products Inc.*</b> 300 Dixie Trail Goldsboro, NC, 27530 919-580-2000 www.apexhaust.com	AP Exhaust Products Inc.	Vange Proimos President and CEO	\$130 million	\$130 million	\$130 million
		<b>Products:</b> Exhaust systems, emission control products, mufflers, pipes, catalytic converters, accessories <b>Brands:</b> AP, Merit, Goerlich's, TruckEx, Xlerator				
55	<b>Motorcar Parts of America, Inc.*</b> 2929 California St. Torrance, CA, 90503 310-212-7910 www.motorcarparts.com	MPA	Selwyn Joffe President and CEO	\$129 million	\$129 million	\$129 million
		<b>Products:</b> New and remanufactured starters and alternators, performance alternators and starters <b>Brands:</b> private label				
56	<b>Freudenberg-NOK*</b> 11617 State Route 13 Milan, OH, 44846 419-499-2502 www.corteco-na.com	Corteco	Bradley Norton President	\$1 billion	\$300 million	\$125 million
		<b>Products:</b> Transmission gaskets, seals and kits; power steering, seals and kits; other automotive seals and gaskets, kitting services <b>Brands:</b> TransTec, Freudenberg-NOK, Corteco				



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57	<b>Amalie Oil Company Inc.*</b> 1601 McCloskey Blvd. Tampa, FL, 33605 813-248-1988 www.amalie.com	Amalie Oil Company	Dennis Madden CEO	\$187 million (e)	\$160 million (e)	\$110 million (e)
		<b>Products:</b> Motor oils, transmission fluids, brake fluid, gear oils and greases <b>Brands:</b> Amalie, Xcel, Rallye, ValueTech, Wolf's Head, private label				
58	 <b>ArvinMeritor</b> 2135 W. Maple Rd. Troy, MI, 48084 248-435-1000 www.arvinmeritor.com	ArvinMeritor Light Vehicle (LVS) Systems	Chip McClure CEO	\$2.2 billion (e)	\$238 million (e)	\$108 million (e)
		<b>Products:</b> Ride control products, gas charged lift supports <b>Brands:</b> Arvin, Gabriel, Strong Arm				
59	 <b>Magna International Inc.</b> 337 Magna Dr. Aurora, ON, L4G 7K1 Canada 905-726-2462 www.magna.com	Magna International Inc.	Siegfried Wolf, Co-CEO; Don Walker, Co-CEO; Mark Hogan, President	\$28 billion (e)	\$167 million (e)	\$100 million (e)
		<b>Products:</b> Exterior systems, powertrain, interior and closure systems, metal forming, electronics, mirrors, vehicle assembly <b>Brands:</b> Magna				
60	 <b>Akebono Brake Industry Co., Ltd.*</b> 310 Ring Road Elizabethtown, KY, 42701 866-253-2666 www.akebonobrakes.com	Akebono Brake Corp.	Go Kashiwagi	\$1.5 billion	\$310 million	\$98 million
		<b>Products:</b> Brake pads and calipers - OE and aftermarket <b>Brands:</b> Pro-ACT Ultra-Premium Brake Pads, EURO Ultra-Premium Brake Pads, Akebono Street Performance Ultra-Premium Brake Pads, Pro-ACT remanufactured caliper, loaded Akebono Premium Brake Pads				
61	 <b>Aisin Seiki Co., Ltd.</b> 46501 Commerce Center Dr. Plymouth, MI, 48170 734-453-5551 www.aisinworld.com	Aisin World Corp. of America	Don Whitsitt President	\$25.5 billion	\$431 million	\$95 million
		<b>Products:</b> Drivetrain, body, engine and brake components <b>Brands:</b> AISIN, ADVICS				
62	 <b>General Cable Corp.*</b> 4 Tesseneer Dr. Highland Heights, KY, 41076 859-572-8000 www.generalcable.com	General Cable	Gregory B. Kenny CEO	\$107 million	\$82 million	\$80 million
		<b>Products:</b> Copper, aluminum and fiber optic wire and cable products <b>Brands:</b> Anaconda, BICC, Brand Rex, Carol, GenSPEED, NextGen				
63	<b>Numatech Industries Inc.*</b> 89 Wyndham St. N. 2nd Floor Guelph, Ont, Canada N1H 4E9 519-629-3052 www.numatechindustries.com	Numatech Industries Inc.	John Campbell	\$50 million	\$10 million	\$75 million
		<b>Products:</b> Plastic and paper returnable packaging and material handling products <b>Brands:</b> Numatech				
64	<b>Walker Products, Inc.</b> 3600 S. San Pedro St. Garden Grove, CA, 92843 714-554-5151 www.walkerproducts.com	Walker Products, Inc.	Michael G. Weaver CEO	n/a	n/a	\$71 million (e)
		<b>Products:</b> Oxygen sensors, carburetion, fuel injection and emission control devices <b>Brands:</b> Walker				

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65	<b>ATK Vege North America*</b> 3210 S. Croddy Way Santa Ana, CA, 92704 714-850-1544 www.atkvege.com	ATK Vege North America	Peter M. Butterfield President and CEO	\$70 million (e)	\$70 million (e)	\$70 million (e)
		<b>Products:</b> Engines, transmissions, cylinder heads, cranks and turbo chargers <b>Brands:</b> ATK Vege, ATK High Performance				
66	<b>Dow Automotive</b> 555 Gaddis Blvd. Dayton, OH, 45403 937-254-1550 www.dowautomotive.com	Dow	Peter Sykes President	\$1.3 billion	\$140 million (e)	\$70 million (e)
		<b>Products:</b> Adhesives for windshield (fixed glass) installation <b>Brands:</b> BETASEAL (trademark) glass bonding adhesives				
67	<b>ROL Manufacturing</b> 3100 Camp Rd. Oviedo, FL, 32765 800-372-1027 www.rolmfg.com	ROL Manufacturing	Frank Frederick Executive Vice President	\$77 million	\$65 million	\$64 million
		<b>Products:</b> Engine gasket, exhaust components, power steering hose, engine/transmission mounts <b>Brands:</b> ROL Gaskets, ROL Exhaust, Omega, MounTec				
68	<b>Peterson Manufacturing*</b> 4200 East 135th St. Grandview, MO, 64030 816-765-2000 www.pmlights.com	Peterson Manufacturing Company	Don Armacost, Jr. President and CEO	n/a	\$113 million	\$63 million
		<b>Products:</b> Vehicle safety lighting products and accessories <b>Brands:</b> PM, Piranha, Great White, Maxi-Seal, SureLock				
69	<b>Eaton Corp.*</b> 1111 Superior Ave. Cleveland, OH, 44114-2584 216-523-5000 www.eaton.com	Eaton Corp.	Alexander M. Cutler Chairman, CEO and President	\$1.6 billion (e)	\$85 million (e)	\$58 million (e)
		<b>Products:</b> Air, mirror, transmission and fuel management controls; automotive fluid connectors, engine air management systems, including superchargers, cylinder head modules, engine valves, and lifters; limited-slip and locking differentials, clutches and brakes for industrial machines; and golf grips <b>Brands:</b> Airoquip, Airflex, Bill, Boston, Char-Lynn, Eaton, Elek, Golf Pride, Holec, Hydro-line, MEM, Powerware, Roadranger, Vickers, Weatherhead				
70	<b>Stant Manufacturing</b> 1620 Columbia Ave. Connersville, IN, 47331-9990 765-825-3121 www.stant.com	Stant Manufacturing	Marlon Bailey President	\$171 million	n/a	\$45 million
		<b>Products:</b> Closure caps, thermostats, testers and adapters <b>Brands:</b> Stant and private label				
71	<b>Coni-Seal, Inc.*</b> 1980 Swarthmore Ave. Lakewood, NJ, 08710 732-363-2550 www.coni-seal.com	Coni-Seal, Inc.	Frank Pagano CEO	\$42 million	\$42 million	\$42 million
		<b>Products:</b> Brake parts, chassis parts, hub bearings <b>Brands:</b> Coni-Seal, Chassis 500, The Silencer				
72	<b>Mid America Motorworks</b> 1 Mid America Place, • P.O. Box 1368 Effingham, IL, 62401 217-540-4200 www.mamotoworks.com	Mid America Motorworks	Mike Yager President	\$40 million	\$40 million	\$40 million
		<b>Products:</b> Maintenance, restoration and performance parts, apparel and lifestyle accessories <b>Brands:</b> Corvette, Air-Cooled, Volkswagen				

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<b>73</b>	<b>USA Industries Inc.*</b> 1560 5th Ave. Bay Shore, NY, 11706 631-969-2222 www.usaind.com	USA Industries Inc.	Vincent Trapani President	\$35 million (e)	\$35 million (e)	\$35 million (e)
		<b>Products:</b> Rotating electrical, CV axles, brake calipers <b>Brands:</b> USA				
<b>74</b>	<b>Cooper Industries*</b> 114 Old State Rd. St. Louis, MO, 63021 314-394-2877 www.bussmann.com	Cooper Bussmann	Kevin Stein President	\$48 million	\$28 million	\$28 million
		<b>Products:</b> Fuses, fuseholders and circuit breakers <b>Brands:</b> Buss				
<b>75</b>	<b>Petoskey Plastics*</b> One Petoskey Street Petoskey, MI, 49770 231-347-2602 www.petoskeyplastics.com	Petoskey Plastics	Paul Keiswetter President	\$72 million	\$32 million	\$27 million
		<b>Products:</b> Complete line of co-extruded plastic bags and film for automotive OEM, aftermarket, collision, retail, construction, shipping industries <b>Brands:</b> Slip-N-Grip, Image Floor Mats, Grip-N-Guard, Pouch Cover, Ca\$hrmat				
<b>76</b>	<b>Equus Products, Inc.</b> 17921 Mount Herrmann St. Fountain Valley, CA, 92708 714-241-6800 www.iEquus.com	Equus Products, Inc.	leon C. Chen CEO	n/a	n/a	\$24 million
		<b>Products:</b> Automotive diagnostic tools, including: OBD1 and OBD2 scan tools, timing lights, electrical testers, battery testers, multimeters, mechanical system testers, ignition module testers and replacement and performance gauges <b>Brands:</b> EQUUS, INNOVA, iEquus Performance				
<b>77</b>	<b>Eastern Manufacturing Inc.</b> 2151 Cabot Blvd. West Langhorne, PA, 19047 215-702-3600 www.easterncatalytic.com	Eastern Catalytic	George Schafer President	\$23 million	\$23 million	\$23 million (e)
		<b>Products:</b> Direct-fit, universal, performance and diesel catalytic converters and emission control devices <b>Brands:</b> Eastern Catalytic				
<b>78</b>	<b>Accuride Corporation*</b> 7140 Office Circle Evansville, IN, 47716 812-962-5070 www accuridecorp.com	Accuride Corporation	John Murphy Chairman and CEO	\$1 billion (e)	\$20 million (e)	\$17 million (e)
		<b>Products:</b> Steel wheels, aluminum forged wheels, cast iron brake drums, iron wheel hubs, seats, slack adjusters, fenders, bumpers, fuel tanks, battery boxes, exhaust stacks, crown assemblies, castings, steelable drive axles <b>Brands:</b> Accuride, Gunite, Brilliant, Imperial, Bostrom, Fabco				
<b>79</b>	<b>Littelfuse, Inc.*</b> 800 East Northwest Hwy. Des Plaines, IL, 60016 800-323-2480 www.littelfuse.com	Littelfuse, Inc.	Gordon Hunter CEO	\$160 million	\$26 million	\$15 million
		<b>Products:</b> Circuit protection <b>Brands:</b> Littelfuse, SmartGlow Fuse				
<b>80</b>	<b>Uriman Inc.*</b> 650 N. Puente St. Brea, CA, 92821 714-257-2080 www.uriman.com	Uriman Inc.	Sehwang Yun President and CEO	\$35 million	\$14 million	\$14 million
		<b>Products:</b> Alternators, starter motors, A/C compressors, climate control, brake calipers, power rack and pinion, shock absorbers <b>Brands:</b> Uriman, private label				

Rank	Corporate Name/ North American Headquarters	Company Name (If different than corporate name)	Top Executive	Total Global Automotive Sales	Total Global Automotive Aftermarket Sales	Total North American Automotive Aftermarket Sales
81	 <b>Airosol Company, Inc.*^</b> 1101 Illinois Neodesha, KS, 66757 620-325-2666 www.airosol.com 	Airosol Company, Inc.	Carl Strateemeier Chairman	\$15 million (e)	\$15 million (e)	\$14 million (e)
		<b>Products:</b> Automotive chemicals, aerosol tire sealants <b>Brands:</b> Mechanics Brand, McKay				
82	 <b>Gentex Corp.</b> 600 N. Centennial St. Zeeland, MI, 49464 616-772-1800 www.gentex.com 	Gentex Corp.	Fred Bauer CEO	\$587 million (e)	\$18 million (e)	\$12 million (e)
		<b>Products:</b> Interior and exterior automatic dimming mirrors with electronic features and fire protection products <b>Brands:</b> Gentex				
83	<b>Alliance Manufacturing, Inc.*^</b> 1368 Capital Dr. Fond du Lac, WI, 49464 800-969-7960 www.alliancemfginc.com 	Alliance Manufacturing, Inc.	Jefferey P. Brouchoud President	n/a	n/a	\$10 million (e)
		<b>Products:</b> Water based parts cleaning equipment <b>Brands:</b> Aquamaster, Aquamate, Aquaskim, Aqualescer				

*The following 17 companies do not disclose sales numbers. While these companies rank among the top 100 aftermarket suppliers, due to lack of sales data, we have listed them in alphabetical order.*



*Inclusion in the alphabetical list requires membership in AASA.*

Corporate Name/North American Headquarters	Company Name (If different than corporate name)	Top Executive
<b>American Axle &amp; Manufacturing (AAM)</b> One Dauch Drive Detroit, MI 48211 313-758-2000 www.aam.com	American Axle & Manufacturing	Richard E. Dauch, Co-Founder, Chairman and CEO
	<b>Products:</b> Gear sets, axle shafts, differentials, u-joints, driveshafts and related components <b>Brands:</b> AAM	
<b>Beck/Arnley Worldparts Corp.</b> 2375 Midway Lane Smyrna, TN 37167 615-220-3200 www.beckarnley.com	Beck/Arnley Worldparts Corp.	Max C. Dull, President and CEO
	<b>Products:</b> Engine parts and filtration, clutch and driveline, brake and chassis, cooling systems, engine management, electrical for foreign nameplate vehicles <b>Brands:</b> Beck/Arnley	
<b>Brembo S.P.A.</b> 1585 Sunflower Ave. Costa Mesa, CA 92626 714-641-5831 www.brembo.com	Brembo North America	Gisuseppe Ottini, CEO
	<b>Products:</b> Brake systems and components for automotive, OEM, racing, high performance and motorcycle <b>Brands:</b> Brembo	
<b>CARDONE Industries</b> 5501 Whitaker Ave. Philadelphia, PA 19124 215-912-3000 www.cardone.com	CARDONE Industries	Michael Cardone, Jr., Chairman and CEO
	<b>Products:</b> New and remanufactured brakes, drivetrain, electrical, electronics, engine, motors, pumps, steering <b>Brands:</b> A1 CARDONE, CARDONE Select, CARDONE Service Plus OEM	
<b>Clore Automotive</b> 8735 Rosehill Rd., Suite 220 Lenexa, KS 66215 913-310-1050 www.cloreautomotive.com	Clore Automotive	Jim Chasm, President and CEO
	<b>Products:</b> Battery chargers, jump starters, commercial jump starters/chargers, cooling system equipment, transmission fluid exchange equipment <b>Brands:</b> Solar, Booster PAC, Truck PAC, VIPER, T-TECH, Christie	

Corporate Name/North American Headquarters	Company Name (If different than corporate name)	Top Executive
<b>Delphi Corp.</b> 1441 West Long Lake Rd. Troy, MI 48098 877-GODELPHI www.delphi.com/am	Delphi Product & Service Solutions	Francisco (Frank) A. Ordoñez President, Delphi Product/Service Solutions; VP Delphi Corp.
<b>Fenwick Automotive Products, Ltd.</b> 1100 Caledonia Rd. Toronto, ON Canada M6A 2W5 416-787-1723 www.fencoparts.com	Fenco	Gordon Fenwick, President and CEO
<b>Ford Motor Co.</b> 16800 Executive Plaza Drive Dearborn, MI 48126 800-392-7946 www.motorcraft.com	Motorcraft	<b>Products:</b> A/C, alternator, distributors, starters, batteries, belts, hoses, brakes, friction, chemicals, drivetrain, electric fuel pumps, electrical circuits, switches, emission, fuel filters, ignition, wire sets, cables, oil, lubricants, powertrain, sensors, small electric motors, spark plugs, steering and suspension, water pump, thermostats, caps, wiper blades, wiring pigtail kits <b>Brands:</b> Motorcraft
<b>General Motors North America (GMNA)</b> 6200 Grand Pointe Drive Grand Blanc, MI 48439 800-223-3526 www.acdelco.com	ACDelco Parts and Service	Doug Herberger, GMNA VP and General Manager, SPO; Paul Johnson, General Director, Global Independent Aftermarket
<b>Gold Eagle Co.</b> 4400 S. Kildare Chicago, IL 60632 800-621-1251 www.goldeagle.com	Gold Eagle Co.	Robert Hirsch, CEO; Marc Blackman, President, COO
<b>Hastings Manufacturing Co., LLC</b> 325 N. Hanover St. Hastings, MI 49058 800-776-1088 www.HastingsMFG.com	Hastings Manufacturing Co., LLC	Frederick A. Cook, Jr., President and CEO
<b>Melling Tool Co., Inc.</b> 2620 Saradan Dr. P.O. Box 1188 Jackson, MI 49204 517-787-8172 www.melling.com	Melling Engine Parts	Mark S. Melling, CEO
<b>Morse Automotive Corp.</b> 4130 S. Morgan St. Chicago, IL 60609 773-843-9000 www.morseauto.com	Morse Automotive Corp.	Peter Morse, President
<b>Robert Bosch GmbH</b> 38000 Hills Tech Drive Farmington Hills, MI 48331 248-876-1000 www.boschusa.com	Robert Bosch LLC	Peter Marks, President and CEO Robert Bosch LLC
<b>The Penray Companies, Inc.</b> 440 Denniston Court Wheeling, IL 60090 847-459-5000 www.penray.com	The Penray Companies, Inc.	Rod McKenzie, President
<b>TI Automotive</b> 12345 E. Nine Mile Rd. Warren, MI 48090 586-758-4511 www.tiautomotive.com	TI Automotive	Bill Laule, CEO
<b>Turtle Wax, Inc.</b> 625 Willowbrook Center Pkwy. Willowbrook, IL 60527 630-455-3700 www.turtlewax.com	Turtle Wax, Inc.	Denis John Healy, Jr., CEO

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