

To : Elcee  
Att. To : Mr. Ted Van der Gun

From : Maynard Uy

Date : May 25 2012  
Subject : **Introduction of Fasteners Incorporated from the Philippines**

Dear Mr. Ted Van der Gun,

We got your contact details from Peter Lichthart who is our consultant on an MMF project (Match Making Facilities) from NL Agency of the Dutch Ministry of Foreign Affairs. Peter Lichthart introduced our company to you along with three of our company presentations on products, company profile and facilities. We understood from his feedback that you are interested to receive more information about our company and products.

Fasteners Incorporated was established in 1964 and since then, has developed to be the biggest manufacturer within the Philippines for metal fasteners. We are a preferred supplier for multi-national customers, like for instance:

Automotive	:	Mitsubishi Motors, Honda Philippines Kawasaki Motors, Suzuki Motors Isuzu Motors, Isuzu Autoparts ATC Asian Transmission Lear Corporation
Household Appliances	:	Panasonic, Sharp
Electronics	:	APC Schneider, Emerson NetworkPower
Air-Conditioning	:	Carrier, Koppel, Panasonic Sanden Automotive, Mit-Air (Mitsubishi)

### Products:

Our company specializes in the sales, manufacturing and distribution of:

- High performance Self-Tapping Screws (Trilobe, 40 degree thread profile, Twin fast for Plastic)
- Drives: Hexalobular with Center Pin, Hex Socket, One-Way, Pozi drive, Philips, etc...
- Screws with Pre-Applied Threadlocker (Driloc 204, Henkel Authorized applicator)
- Machine Screws and Bolts
- Projection Weld Bolts
- Semi-Tubular and Solid Rivets
- Customized, Cold Formed Parts
- Stud Bolts, U-Bolts for Pipe

Size range	:	M2– M10 Diameter (including inch equivalent)
Length	:	Up to 130 mm
Standards	:	ISO; DIN: JIS; IFI; SAE; others; Specials Made to Order
Materials	:	Stainless Steel A2, 18/8, 18/10, SUS302, 304, 430 Low and Medium Carbon Steel Aluminum Brass Copper

## Pictures of our some of our core products:



## Technical specifications:

Mechanical Properties:	SAE Classes: 4.6, 4.8, 5.8 JIS Grade 4T A2-80
Parts Finishing :	Carburization for Self-Tapping Applications Cr3 and Cr6 Zinc Chromate Electroplating Nickel Electroplating Decorative Powder Coating on Top of Head
In-House Processes:	Wire Pickling, Descaling and Lubrication Coil Annealing Furnace Wire Drawing Heading (100 units) Roll Threading (80 units) Carburizing, Batch Type Salt Bath Conveyorized Stress Relieving and Tempering Automated Barrel Electroplating
In-House Testing :	Multi Camera Vision Inspection Systems Hardness Testers (HRC, HRB, HV) Salt Spray Test Chambers Plating Thickness Testers Torque Test Head Bend Test Dimensional and Screw Thread Gauges
Production Capacity:	12 Million Parts per 8 Hour Shift Currently 50% Utilized, huge free capacity available for exports
Employees :	135

## Pictures of our some of our facilities:



## Value Additions for Our Customers:

**Variety Packs:** We can also provide pre-packed screws and screw accessories for retail sales. (DIY Do It Yourself)

**Packaging Options:** Self-sealing (Ziploc) bags, PE Plastic shells, blister packs, plastic bag and header format, plain cartons with label, etc...

We customize labels for our clients and can include barcode.

**Private Label / Subcontracting: We produce under private label (client's brand, label and packaging).**

## Markets served:

Our products are currently being used in the OEM Automotive (Cars, Trucks and Motorcycles), OEM Electronics, OEM Household Products (Air Conditioning, Washing Machines, Steam Iron Clothes Press, TV, A/V, Refrigerators, Electric Fans, etc...) and Commercial Retail Applications.

We are currently exporting our products to Canada and North America.

We are now looking for opportunities within the European markets.

## Quality and Environment:

Fasteners, Incorporated is an **ISO 9001** and **ISO14001** Certified manufacturer of RoHS and Reach compliant metal fasteners. Since 2004 we have been compliant to the latest WEEE (Waste Electrical & Electronic Equipment WEEE directive) and SOC (Substances of Concern) Hazardous Substance guidelines.

We invite you to provide us with inquiries to enable you to test our capabilities and price level.

We look forward to developing a business relationship with your company which provides mutual benefits. For this we are interested to visit your company in the near future.

We thank you very much for your interest in Fasteners Incorporated.

Best regards,

**Maynard Uy**

Sales and Marketing Manager  
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**Fasteners, Incorporated**

Your Reliable Partner for Screws, Bolts, Rivets and Cold Formed Parts

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**An ISO 9001 and ISO 14001 Certified Company**