

Export Distributor Data Sheet

Company Name:

Year Established:

Company Owners:

Annual Sales

Key contact:

Location:

Telephone:

Email:

Total Employees:

Sales Employees:

Employees Location(s):

Warehouse: Yes/No

If Yes

Warehouse Size:

Location:

Top Five Manufacturer Clients:

	<u>Company Name</u>	<u>Contact Name</u>	<u>Contact Telephone</u>	<u>Contact Email</u>	<u>Years Service</u>
1					
2					
3					
4					
5					

Areas of Geographic Coverage:

List top 5 Buyer Contacts

	<u>Country</u>	<u>Retailer Name</u>	<u>Buyer Contact</u>	<u>Buyer Phone</u>	<u>List your brands Retailer Handles</u>
1					
2					
3					
4					
5					

Briefly describe your service offering:

Describe your distributor margin philosophy /fee structure:

Feel free to attach your company credentials presentation

